



To Apply, please send your CV and cover letter to jobs@kazoolink.com

What is Kazoolink ?

Kazoolink, The new technology of mobile advertising and publishing for app developers!

With our headquarters in Paris and a worldwide presence, Kazoolink international team offers the best solution for advertisers to generate an optimized traffic in volume and quality. We provide our publishers an ingenious way to monetize an virally their audience. Kazoolink's premium worldwide traffic is made through our in house technology and partnerships.

Working with Kazoolink ! With us, you'll find super talented and extremely motivated team with a great team spirit and fun !, an amazing work-life, and more. We are looking for motivated and passionate people to join in our adventure and contribute to our company's success.

Sales Manager

You are a hunter ! The Sales Manager will work within the business team based in the Paris headquarters but spend his time traveling and recruiting new clients from all over the globe. You will enjoy a young and professional environment of a team with a deep knowledge of the mobile advertising industry and the mobile app developers market.

Key Responsibilities

- Recruiting direct premium advertisers as well as premium publishers by prospecting through phone calls, emails, Skype.. and worldwide events
- Reviewing with the account manager the campaigns performance and optimising by using the in-house account management platform tools
- Day to day contact with your new and past clients.
- Business trips will be required: shows , events and worldwide client meetings based on your clients profile.
- Working on pre defined sales targets and achieving the campaigns success
- Very high bonuses based on account revenue

Requirements

3+ years experience of working in online \ mobile industry or advertising agency
Bachelors degree or higher
Strong Sales + Commercial acumen

Personal Profile

- The best sales person – never give up !
- Excellent communicator
- A highly motivated self starter and pro active
- Experience in growing large clients and managing its accounts
- An enthusiastic commercial approach with an ability to identify opportunities quickly
- A strong client orientation focusing with work ethic and motivated by delivering high quality service